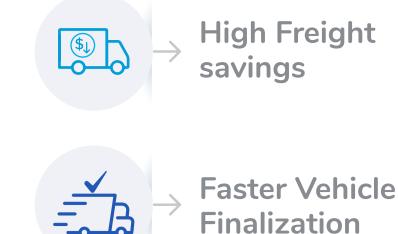




Achieved up to
10% reduction in Freight Costs &
90% savings in Vehicle
Finalization Time



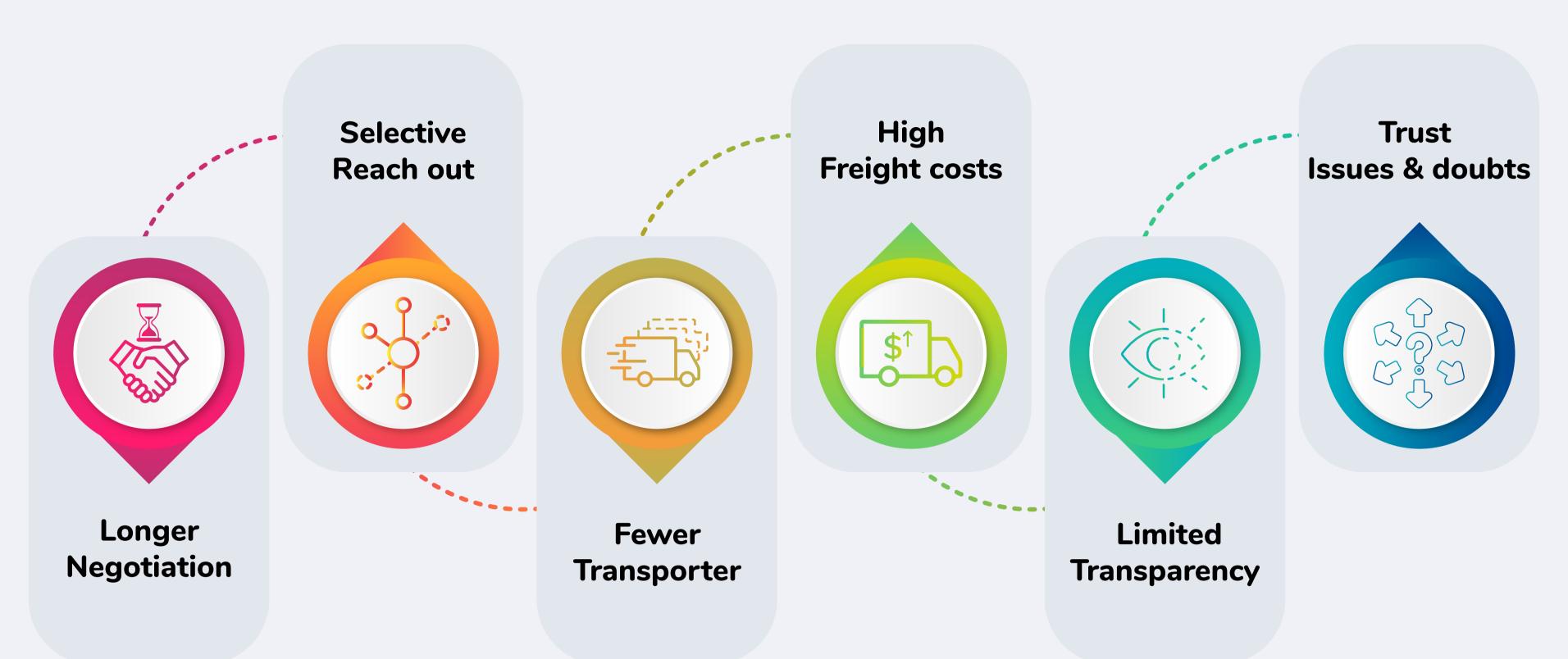




## About the Company

Offshore Infrastructures Limited, India's leading industrial construction company with an annual turnover of 275 Mn USD, dealing in mechanical construction, fire protection systems, civil & structural work, and more.

## **Key Challenges**



A manual process for sourcing vehicles resulted in longer negotiations, selective reach out, fewer transporter options & high freight costs.

Multiple manual follow ups made the negotiation process with the transporters lengthier, delaying the vehicle finalization.

The vehicle sourcing process right from getting rates to allotment had limited transparency causing trust issues & doubts among transporters & management.

## What Offshore Infrastructure Achieved?



SP reverse e-bidding feature encouraged transporters to revise their bids and achieve a higher rank, promoting healthy competition & remarkable freight savings



The auction window of 30 minutes ensures prompt response from the transporters and expedites the vehicle finalization process



A transparent bidding and allocation process helps build trust with transport partners

## **Key Achievements**



5-10%
Reduction in freight costs



90%
Time savings in vehicle finalization



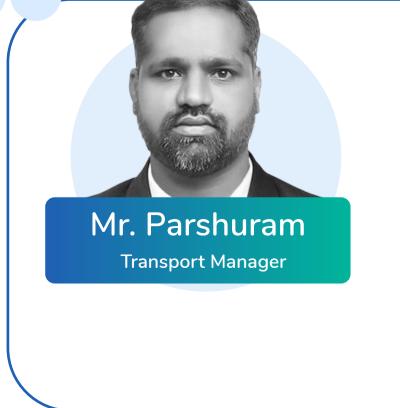






our system and also saved money. Previously, sourcing vehicles would take days, but now it takes only a few hours, allowing us to finalize them faster.

As a result of SuperProcure, we have gained greater transparency in



Our work has been made easier by SuperProcure. There is no headache anymore, and sourcing vehicles has become much simpler and more efficient.